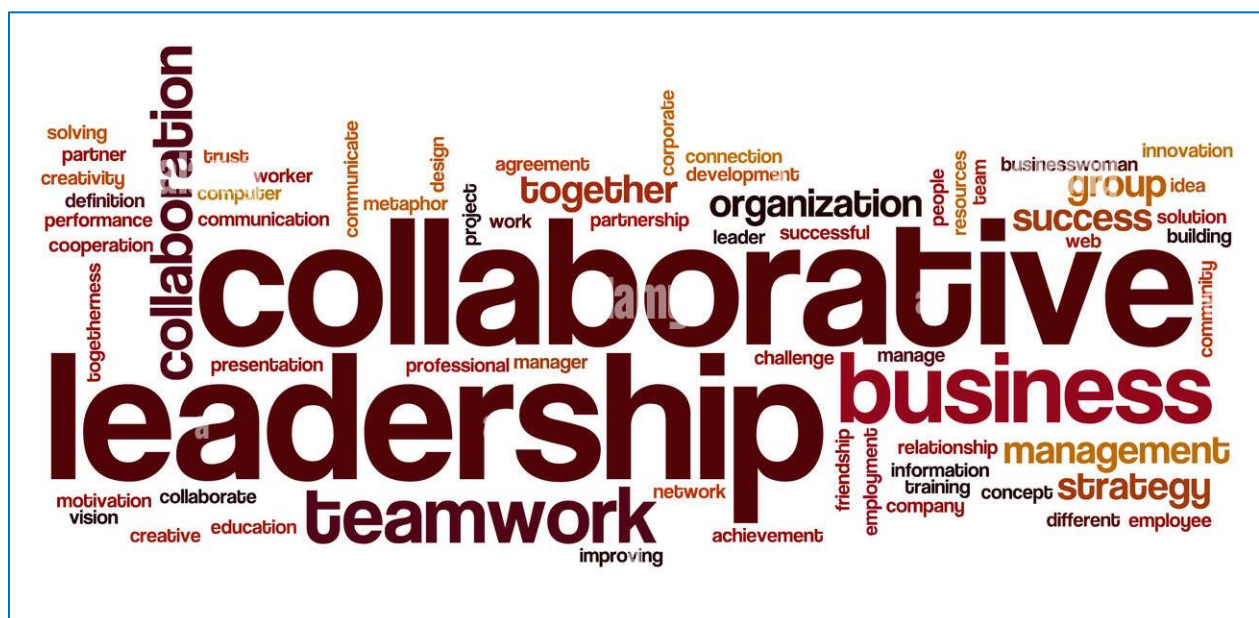




TM317: Certificate in Collaborative Leadership

Building the Organization of the Future

Training Description:

This intensive training course is targeted at those eager to meet the challenges of leadership in the 21st century. It offers compelling content to build dynamic, impactful, practice that has a focus on nurturing people and organisational growth through inspirational behaviours, influential dialogue and innovative “Imagineering”. Such an approach has been proven to be highly productive, harnessing the full passion, commitment and potential of people.

Creating such aspirational and visionary frameworks demand the leader’s role to be the strategic architect, catalyst and coach who creates the future. It requires organisational rejuvenation where existing assumptions and practices are challenged enabling new forms of business and organisational models to emerge. This approach by employing trusted influence engenders a spirit of engagement that affords meaningful value for employees, customers and the wider needs of society. In so doing this training course addresses current criticism and cynicism directed at leadership, that it is out of touch with those who are to be led.

Collaborative leadership offers credible and imaginative tools to build and support an effective productive work force, fit to face the challenges of the 21st century. No one leader can answer to the issues we face in these turbulent times however good leaders harness the available collective wisdom to respond with confidence.

The training course will highlight:

- ✓ Empowering self to lead and empower others
- ✓ The importance of the “people influence” factor to build reciprocal trust
- ✓ An appreciation of the cross generational issues in organisational structures
- ✓ Leading change and Imagineering future business models
- ✓ Psychometric exercises to evaluate competence and set future goals
- ✓ Creative tools to design and innovate business responses for tomorrow’s enterprise

Training Objectives:

By the end of the training, participants will be able to:

- ✓ Appraise current leadership competence and determine strategic plans for development of self and organisation
- ✓ Apply Relationship Awareness Theory to lead, empower and engage
- ✓ Become the authentic visionary leader who can inspire and innovate
- ✓ Lead effective change that creates value and transform the organisation
- ✓ Become the role model for emotional intelligent leadership through a spirit of engagement and trusted influence leadership
- ✓ Develop strategies for creating a positive work environment that fosters leadership

Training Designed for:

This course is intended for All who aspire to build their leadership qualities, Potentially endowed Leaders, Developing proactive Leaders and those being groomed for future leadership. The course is intended to take potentially endowed leaders to their next level. To each person who is teachable, open and proactive, this course will launch them to extend and expand their professional career.

Training Requirement:

“Hand’s on practical sessions, equipment and software will be applied during the course if required and as per the client’s request.”

Contents can be adapted to your specific wishes. It is therefore possible to focus on specific modules of the training course as per client’s learning needs and objectives. Further, it should be forwarded to us a month prior to the course dates.

Training Program:

DAY ONE:

❖ Leadership Development for Impact and Influence

- The professional challenges facing leadership
- Leadership progression: process to praxis
- Dynamic interpersonal relationship skills for organisational productivity
- Evaluating “people skills” for leadership development
- Building strategies for mutual benefit: networking and personal coaching
- Leadership paradigms that guide and authentic our thinking

DAY TWO:

❖ The Great Inner Leadership Discovery

- My Leadership Journey
- Self-Reflection, self-esteem and confidence to lead
- The Character of a Leader
- Understand self to understand those you lead
- Leadership styles: leading self to lead others
- Real Leaders are emotionally intelligent

DAY THREE:

❖ Resilient Leadership in Unpredictable Times

- The ever-present desire for change
- The Human Side of Change
- Why is change so difficult: Responses to Change
- Cross generational leadership: a crisis or challenge for leadership
- Change management strategies: Zig zag to business model regeneration
- Soft system methodology to make sense of the world in which we work

DAY FOUR:

❖ Trusted Influence Leadership

- What is Trust Leadership? Edelman surveys and findings
- The Benefits of a High Trust Environment
- The importance of restoring breached trust
- Building Capacity for Trust: a robust model for influence and impacting others
- Personal Influence and productive outcomes
- Negotiating Agreement: getting to yes

DAY FIVE:

- ❖ **Creating a Winning Collaborative Environment**
 - The science of persuasion
 - Collaboration or conflict- Alliancing the Win-Win Solution
 - Tips on improving performance
 - Communicating to impact, influence and engage
 - Leadership competence check
 - Action planning to move forward
- ❖ Course Conclusion
- ❖ POST-ASSESSMENT and EVALUATION

Training Methodology:

This interactive training course includes the following training methodologies as a percentage of the total tuition hours:

- 30% Lectures, Concepts, Role Play
- 70% Workshops & Work Presentations, Techniques, Based on Case Studies & Practical Exercises, Gamification, Software & General Discussions
- Pre and Post Test

Training Certificate(s):

CMCT Internationally recognized certificate(s) will be issued to each participant who completed the course.

Training Fees:

TBA as per the course location - This rate includes participant's manual, hand-outs, buffet lunch, coffee/tea on arrival, morning & afternoon of each day.

Note: The 5% VAT (Value Added Tax), will be effective starting 01st of January 2018 as per the new regulation from the UAE Government. The VAT applies for all quotation both for local and abroad.

Training Timings:

Daily Timings:

07:45 - 08:00	Morning Coffee / Tea
08:00 - 10:00	First Session
10:00 - 10:20	Recess (Coffee/Tea/Snacks)
10:20 - 12:20	Second Session
12:20 - 13:00	Recess (Prayer Break & Lunch)
13:00 - 14:00	Last Session

For training registrations or in-house enquiries, please contact:

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