Tel No:+97126654546 | Fax No:+97126654182 | Email: training@cmc-me.com | www.cmc-me.com



PM312:
Commercial Management with FIDIC

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Training Description:

This training course focuses on maximising business potential in construction projects by successfully managing finances, procurement, and processes that impact project profits, timescales, and quality. The training course is designed to help delegates take on the role of commercial management and achieve success in construction projects.

This intensive training course covers all essential topics, from the essence of contracts to financial, time, and quality management, and references the FIDIC forms of contract. The training course provides participants with the tools and skills to recognise and deal with critical commercial issues in construction projects.

This training course aims to deliver on a vast array of matters relating to the Commercial Management of FIDIC contracts. The training course will run through the selection of the correct form of contract, how to apply and interpret the conditions and what are the rights obligations and duties of the Parties to the Contract. The training course also covers how to deal with claims, variations disputes under the standard conditions of FIDIC suit of contracts.

Training Objectives:

By the end of the training, participants will be able to:

- ✓ Understand different forms of FIDIC contract and how to select the correct form based on the desired procurement route.
- ✓ Understand the risks, duties, obligations, and obligations of the Parties.
- ✓ Understand how to correct administer the contract conditions.
- ✓ Understand the basic principle of making claims and changes under the FIDIC contract forms.
- ✓ Understand the dispute resolution mechanisms under the FIDIC standard form.

Training Designed for:

This course is intended for those with limited or advanced experience in the use of FIDIC Contracts that may include; Construction Managers, Contract/Commercial Managers, Engineer, Planning/PMC roles and General Managers.

Training Requirement:

"Hand's on practical sessions, equipment and software will be applied during the course if required and as per the client's request."

Contents can be adapted to your specific wishes. It is therefore possible to focus on specific modules of the training course as per client's learning needs and objectives. Further, it should be forwarded to us a month prior to the course dates.

Training Program:

FIVE DAYS:

- ❖ Applying the Correct FIDIC form of Contract to Best Suit a Project
  - Introduction to the FIDIC Suite of Contracts
  - Procurement Routes

- Risk Allocation in FIDIC Contracts
- Group task – 3 scenarios Application of and Documents forming the Suite of Contracts
- Parties to the Contract

❖ Implementing FIDIC's Principles, Mechanisms, and Best Practices for Contract and Project Management
- What is Contract Administration?
- Basic procedural steps to managing contracts.
- Notice and Time Bar
- Contemporary Records
- Determinations under FIDIC

❖ The Responsibilities, Obligations, and Entitlements of the Employer and the Contractor
- Programme and Time
- Design Responsibility
- The Site
- Employer's Personnel
- Subcontractor's Labour and Plant

❖ The Engineer's Different Roles, Duties, and Responsibilities in Relation to FIDIC Contracts
- Engineer's Duty and Authority
- Delegation by the Engineer
- Instructions by the Engineer
- Engineer's Determinations
- Taking Over and Defects

❖ Applying the Correct Payments, Claims, and Dispute Resolution Mechanisms as Envisaged by the FIDIC Contracts
- Payment Clause provisions
- Variations
- Claims
- Effect, Cause, Liability
- Case study on claims

❖ Suspension of Works, Termination & Dispute Resolution
- Suspension of Works
- Termination
- Dispute Resolution

❖ Course Conclusion
❖ POST-ASSESSMENT and EVALUATION

Training Methodology:

This interactive training course includes the following training methodologies as a percentage of the total tuition hours:

- 30% Lectures, Concepts, Role Play
- 70% Workshops & Work Presentations, Techniques, Based on Case Studies & Practical Exercises, Gamification, Software & General Discussions
- Pre and Post Test

Training Certificate(s):

CMCT Internationally recognized certificate(s) will be issued to each participant who completed the course.

Training Fees:

TBA as per the course location - This rate includes participant's manual, hand-outs, buffet lunch, coffee/tea on arrival, morning & afternoon of each day.

Note: The 5% VAT (Value Added Tax), will be effective starting 01st of January 2018 as per the new regulation from the UAE Government. The VAT applies for all quotation both for local and abroad.

Training Timings:

Daily Timings:

07:45 - 08:00	Morning Coffee / Tea
08:00 - 10:00	First Session
10:00 - 10:20	Recess (Coffee/Tea/Snacks)
10:20 - 12:20	Second Session
12:20 - 13:00	Recess (Prayer Break & Lunch)
13:00 - 14:00	Last Session

For training registrations or in-house enquiries, please contact:

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