



M0045:

Shipping Management, Leadership and Strategy

Training Description:

This intensive training course will provide the basis for understanding the trends which prevail in shipping at present and provide the tools for unlocking your potential. This is primarily intended for professionals who already have exposure to shipping. This training course is designed to support participants in updating their knowledge of the sector and developing their skills in order to enhance their confidence and motivation and become successful strategists and leaders.

This highly interactive training course will provide a bridge to participants for achieving the next level of effectiveness, revitalising their visions and investing more successfully on people and strengths. Additionally, this training course will provide an 'MBA level' experience in terms of content, instruction, discussion and team exercises.

The training course will highpoint:

- Shipping, trade and finance
- Maritime and port operations
- Legal frameworks
- Delivery of vision through the human element
- Creating value

Training Objectives:

By the end of the training, participants will be able to:

- ✓ Identify current trends in shipping management
- ✓ Gain a better understanding of the legal environments surrounding shipping
- ✓ Understand game drivers in shipping for generating growth
- ✓ Integrate new perspectives and enhance strategic thinking
- ✓ Identify their leadership potential

Training Designed for:

This course is intended for Executives and managers ashore from the shipping and oil and gas industry, Maritime professionals working onboard, Independent maritime professionals, Administrators and Senior professionals from other sectors.

Training Requirement:

"Hand's on practical sessions, equipment and software will be applied during the course if required and as per the client's request."

Contents can be adapted to your specific wishes. It is therefore possible to focus on specific modules of the training course as per client's learning needs and objectives. Further, it should be forwarded to us a month prior to the course dates.

Training Program:

DAY ONE:

- ❖ SHIPPING, TRADE AND FINANCE
 - Seaborne trade and shipping

- Flagging and ship registration
- Shipping stakeholders
- Qualitative shipping and the IMO
- Industry best practice
- Current trends in shipping finance

DAY TWO:

❖ MARITIME & PORT OPERATIONS

- Vessel operations
- Bunkering
- Port safety and Port security
- Port agency
- Cargo operations
- Trends, risks, opportunities: consolidation, digitalization, connectivity, cybersecurity

DAY THREE:

❖ LEGAL FRAMEWORKS

- Ship registration law
- Carriage of Goods by Sea Law (charter parties)
- Marine Insurance law and practice
- Maritime safety and security law
- Marine Environment Protection
- Trends, risks, opportunities, including in relation to autonomous shipping

DAY FOUR:

❖ DELIVERY OF VISION THROUGH THE HUMAN ELEMENT

- The Human Element in shipping
- Manning requirements and the use of crew agencies
- STCW 2010 & ILO MLC 2010
- The use of standard contracts
- Managing multicultural crews
- Building teams, motivating and inspiring people

DAY FIVE:

❖ CREATING VALUE IN SHIPPING

- Leadership Development- What is your vision?
- Enhancing emotional intelligence and developing skills
- Visionary thinking, encouraging change and innovation
- Becoming a strategic decisions-maker
- The role of business ethics and social corporate responsibility
- Value creation in an uncertain world

❖ Course Conclusion

❖ POST-ASSESSMENT and EVALUATION

Training Certificate(s):

CMCT Internationally recognized certificate(s) will be issued to each participant who completed the course.



Training Methodology:

This interactive training course includes the following training methodologies as a percentage of the total tuition hours:

- 30% Lectures, Concepts, Role Play
- 70% Workshops & Work Presentations, Techniques, Based on Case Studies & Practical Exercises, Gamification, Software & General Discussions
- Pre and Post Test

Training Fees:

TBA as per the course location - This rate includes participant's manual, hand-outs, buffet lunch, coffee/tea on arrival, morning & afternoon of each day.

Note: The 5% VAT (Value Added Tax), will be effective starting 01st of January 2018 as per the new regulation from the UAE Government. The VAT applies for all quotation both for local and abroad.

Training Timings:

Daily Timings:

07:45 - 08:00	Morning Coffee / Tea
08:00 - 10:00	First Session
10:00 - 10:20	Recess (Coffee/Tea/Snacks)
10:20 - 12:20	Second Session
12:20 - 13:00	Recess (Prayer Break & Lunch)
13:00 - 14:00	Last Session

For training registrations or in-house enquiries, please contact:

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