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LM120:
Basic Introduction to Logistics, Shipping and Terminal Business

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Training Description:

Trade growth has resulted in a rapid increase of shipping value and tonnage led by containerized trade. Containers and multimodal transportation have improved the efficiency of global supply chains allowing for an efficient, quicker and more economical flow of cargo.

The nature of international shipping requires the services of many parties and organizations, and this course addresses how many of these contribute to the provision of a reliable and cost- effective shipping and logistics solution.

The shipping industry is global in nature and subject to many international controls, which can cause delay and cost to the ship and cargo – the nature of these controls are examined.

This course examines also the essentials of container & bulk terminals from all angles, providing knowledge and practical information for those wishing to increase or update their understanding.

The course provides a very valuable overall insight into the shipping markets and the factors driving them, and truly increased your business skills.

Training Objectives:

By the end of the training, participants will be able to:

- ✓ Main objective is to provide educational knowledge and values in handling sea-trade activities
- ✓ Discover shipping's commercial, logistical, and economic and trade components
- ✓ Recognize the fundamental technical issues of handling each type of cargo within the modern port
- ✓ Gain a working knowledge of ship operations, port management, supply services and the bulk-chartering process
- ✓ Gain a working knowledge of bulk terminal operations
- ✓ Identify the essential elements of documentation associated with maritime trade
- ✓ Recognize the contractual and legal environment under which bulk shipping functions
- ✓ Recognize the drivers of container traffic growth, ever-larger ships, innovative equipment, and evolving trade routes requiring new container terminals

Training Designed for:

This course is intended for all individuals working in maritime logistics industry, Individuals that are looking to expand shipping and international sea-trade knowledge, Staff & Employees & Section Heads from Trade and shipping, Terminal and port operators as well as Port and maritime authorities, management and regulators.

Training Requirement:

"Hand's on practical sessions, equipment and software will be applied during the course if required and as per the client's request."

Contents can be adapted to your specific wishes. It is therefore possible to focus on specific modules of the training course as per client's learning needs and objectives. Further, it should be forwarded to us a month prior to the course dates.

Training Program:

DAY ONE:

- PRE-TEST
- Introduction
- The Background
- How Understanding below:
  - Maritime & Logistics introduction
  - Introduction to the shipping industry
  - World political and economic issues
  - International institutions and their roles in shipping
  - Understand the Freight Market
  - Appreciate what influences this market

DAY TWO:

- Shipping Markets
  - Dry Bulk Shipping
  - Liners and the Container trades
  - Container Operations – Logistics and the terminal interface
  - The chemical and Gases Trade
  - Tanker market
  - World scale – A practical Application
  - The future of Sea-Trade and Development
- The Law: Shipping
- Commercial Law: Charter parties and the Bill of Lading
  - Charter Parties – What are they?
  - What does a charter party contain?
  - International rules pertaining to cargo carriage
  - Bills of lading - what are they?

DAY THREE:

- An overview of bulk terminal
  - Bulk terminal characteristics
  - Bulk terminal operations
  - Bulk terminal equipment
- An overview of the bulk-chartering process
  - The chartering process, forms, clauses, expressions and responsibilities
  - Legal characteristics and commercial usage
  - How risk is allocated
  - Sub-letting vessels
  - Demise
  - Time
  - Voyage
  - Lay-time and Demurrage
  - Freight

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- The difference between time and voyage charters
- Common Problems encountered in chartering

DAY FOUR:

❖ Containerization
- Container Terminal Characteristics
- Container Terminal Operations
- HSSE Management of Terminals
- Commercial and Financial Aspects of Container Terminal Operations
- Container market developments
- 3 PL & 4 PL roles in Transportation

DAY FIVE:

❖ Introduction to Container Shipping
- Global economy, trade and transport
- History of container shipping trade and transport
- Evolution of liner shipping services
- Container types and classification
  - Dimensions and capacities
  - Purposes
  - Marks and numbers
- Container terminology
  - Full Container Loads (FCL)
  - Less than Container Loads (LCL)
  - Door-to-door, port-to-port
- Container management
  - Owning versus leasing
  - Container demand
  - Tracking and tracing containers
  - Container loss, damage, maintenance and repair
  - Container packing and securing
- Container security and integrity
  - Seals and locking techniques
  - Scanning
  - Safety consideration

❖ Course Conclusion
❖ POST-ASSESSMENT and EVALUATION

Training Methodology:

This interactive training course includes the following training methodologies as a percentage of the total tuition hours:

- 30% Lectures, Concepts, Role Play
- 70% Workshops & Work Presentations, Techniques, Based on Case Studies & Practical Exercises, Gamification, Software & General Discussions
- Pre and Post Test

Training Certificate(s):

CMCT Internationally recognized certificate(s) will be issued to each participant who completed the course.

Training Fees:

TBA as per the course location - This rate includes participant's manual, hand-outs, buffet lunch, coffee/tea on arrival, morning & afternoon of each day.

Note: The 5% VAT (Value Added Tax), will be effective starting 01st of January 2018 as per the new regulation from the UAE Government. The VAT applies for all quotation both for local and abroad.

Training Timings:

Daily Timings:

07:45 - 08:00	Morning Coffee / Tea
08:00 - 10:00	First Session
10:00 - 10:20	Recess (Coffee/Tea/Snacks)
10:20 - 12:20	Second Session
12:20 - 13:00	Recess (Prayer Break & Lunch)
13:00 - 14:00	Last Session

For training registrations or in-house enquiries, please contact:

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