



LM026: Improvement and Developing the Logistics Activities

Training Description:

This course is aimed at both suppliers and buyers who need an overview of the key drivers involved when viewing supply chains from a logistics / demand point of view. The purpose of this course is to explain and appreciate what logistics and supply chain management are fundamentally about so that delegates are able to apply key techniques in controlling time and the movement of goods and materials to customers and users.

Emphasis is made of finding the right cost and service balance. It provides practical skills to take back to the workplace to enable the delegates to change current methods and activities and work better with all supply chain players and the eight (8) Rules of Effective Supply Chain Management will be used and applied in practical ways.

Delegates will understand what logistics and supply chain management are fundamentally about to help them appreciate that time is important. This highlights the fact that movement to the customer is all that adds value and working with all of the supply chain pays. They will be encouraged to look outside of the box by applying the Rules for Effective Supply Chain Management.

Training Objectives:

By the end of the training, participants will be able to:

- ✓ Understand the principles of logistics and supply chain
- ✓ Carry out an audit of the logistics and the supply chain of your organization
- ✓ Have the confidence and skills necessary to implement the learning in your organization
- ✓ Understand what logistics and supply chain dynamics
- ✓ Continuously develop and improve the logistics activities

Training Designed for:

This course is intended for all supply, buying, purchase, logistics, materials and supply chain professionals, those who need to develop their understanding of logistics and supply chain management as well as those who are looking for business gains and benefits from managing their supply chains more effectively.

Training Requirement:

"Hand's on practical sessions, equipment and software will be applied during the course if required and as per the client's request."

Contents can be adapted to your specific wishes. It is therefore possible to focus on specific modules of the training course as per client's learning needs and objectives. Further, it should be forwarded to us a month prior to the course dates.

Training Program:

DAY ONE:

- ❖ Pre Test
- ❖ Introduction
- ❖ Understanding what Logistics and the Supply Chain are About
 - Definition of logistics and Supply Chain Management

- The interrelations and connections of Buying, Making, and Selling activities
- History and the development
- Understanding the Supply Chain Dynamics
- ❖ **Models for Logistics and Supply Chain Management**
 - Logistics and Supply Chain Operations Reference Models (SCOR)

DAY TWO:

- ❖ **Key Aspects and Rules of Logistics and Supply Chain Management**
 - The cost/service balance
 - Customer service principles
 - Lead times throughout the supply chain
 - Adding value
 - Production options / changes
 - Trade off opportunities

DAY THREE:

- ❖ **The Benefits of Adopting a Supply Chain Approach**
 - Understanding the sub-functional conflicts
 - Benefits within and between functions
 - Taking supply chain view of total acquisition costs
 - Accepting that competitive advantage comes from the Supply Chain
- ❖ **How Supply Chain Approach Changes Traditional Ways**
 - Looking at demand amplifications, and the “Forester” effect
 - Appreciating the effects of uncertainty unresponsiveness
 - Seeing how we currently manage the supply chain
 - Changing the way how we manage the Supply Chain for effectiveness

DAY FOUR:

- ❖ **Impacts to Supplier/Customer Relationships**
 - Practical effects on lot sizes / order quantities
 - Reducing costs
 - Sharing developments and collaborating
 - Eliminating internal and external barriers
 - Interfacing versus integrating relationships
- ❖ **Strategic Approaches**
 - Segmentation and Product Formatting
 - Business strategies and the supply chain
 - Supply chain planning
 - Gaining competitive advantage
 - Considering outsourcing
 - Using postponement and consolidation logistics
 - Examining demand planning
 - Approaches of Quick Response (QR) Vendor Managed Inventory (VMI) and Collaborative Planning Forecast Requirement (CPFR)

- The Lean Supply Chain

DAY FIVE:

- ❖ **Making Logistics & Supply Chain Improvements**
 - Manufacturing and Retailer case studies
 - The major lessons and key aspects from experience
 - Oil and gas in the UK experiences
 - Key questions to be answered
- ❖ **Implementing a Logistics / Supply Chain Management Activities**
 - The changes needed with suppliers and customers
 - The changes needed to internal organization and management practices
 - Potential action needed
 - Improvement and developing the logistics activities
 - The “doing nothing” future, with “lessons from experience”
 - Guarding against future or higher stock levels and competition gains
 - Breaking down traditional silo/closed management
- ❖ **The 5 -Step Approach to Logistics and Supplier Development**
 - The model (“should we, Benefits and Drawbacks, Internal Issues, Key Issues, and Finally”) The Supply Chain Rules (Encore)
 - The rules to give competitive advantage from effective Supply Chain Management
- ❖ Course Conclusion
- ❖ POST-ASSESSMENT and EVALUATION

Training Methodology:

This interactive training course includes the following training methodologies as a percentage of the total tuition hours:

- 30% Lectures, Concepts, Role Play
- 70% Workshops & Work Presentations, Techniques, Based on Case Studies & Practical Exercises, Gamification, Software & General Discussions
- Pre and Post Test

Training Certificate(s):

CMCT Internationally recognized certificate(s) will be issued to each participant who completed the course.

Training Fees:

TBA as per the course location - This rate includes participant’s manual, hand-outs, buffet lunch, coffee/tea on arrival, morning & afternoon of each day.

Note: The 5% VAT (Value Added Tax), will be effective starting 01st of January 2018 as per the new regulation from the UAE Government. The VAT applies for all quotation both for local and abroad.

Training Timings:

Daily Timings:

07:45 - 08:00	Morning Coffee / Tea
08:00 - 10:00	First Session
10:00 - 10:20	Recess (Coffee/Tea/Snacks)
10:20 - 12:20	Second Session
12:20 - 13:00	Recess (Prayer Break & Lunch)
13:00 - 14:00	Last Session

For training registrations or in-house enquiries, please contact:

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