

IT192:
Oracle Fusion Sourcing Flows Fundamentals

Training Requirement:

"Hand's on practical sessions, equipment and software will be applied during the course if required and as per the client's request." Each participant is encouraged to bring their own laptop.

This training course is available upon request in English or Arabic, virtual online live or face to face public/inhouse. Content, location and duration can be adapted to your specific wishes. It is therefore possible to focus on specific modules of the training course as per client's learning needs and objectives. Further, it should be forwarded to us a month prior to the course dates.

Training Program:

FIVE DAYS:

- Understanding Key Business Flows of Oracle Sourcing
- Contrasting Manual and Automatic Sourcing Systems
- Identifying Key Productivity Benefits of Oracle Sourcing
- Understanding the Oracle Sourcing Position Within the Oracle Advanced Procurement Product Family
- Navigating Oracle Sourcing User Interface
- Using the Buyer and Supplier Home Pages
- Conducting Searches
- Understanding the Functions of the Three Types of Sourcing Users
- Outlining the Negotiation Process
- Defining Header Information
- Defining Negotiation Lines
- Defining Negotiations Response Controls
- Using Contract Terms
- Inviting Suppliers to a Negotiation
- Publishing a Negotiation
- Identifying Additional Creation Methods
- Explaining the Usage of Negotiation Attributes
- Defining and Using Requirements
- Explaining Subjective Scoring
- Defining and Using Line Attributes
- Explaining Weighting and Scoring
- Explaining How Price-to-Total-Score is Calculated and Used to Evaluate Responses
- Defining and Using Reusable Supplier Price Factors and Price Factor Lists
- Performing Supplier Searches
- Defining and Using Reusable Invitation Lists
- Defining and Using Price Breaks and Price Tiers
- Using Spreadsheet Upload for Header Attributes and Lines
- Defining and Using Negotiation Document Templates
- Defining and Using Negotiation Events
- Defining Two-Stage RFQs

- Understanding the Differences Between Suppliers and Supplier Users
- Explaining the Process for Registering Supplier Users
- Outlining the Response Process
- Searching for Negotiations
- Entering and Submitting a Negotiation Response
- Explaining Power and Proxy Bidding
- Explaining Surrogate Bidding and Earnest Money Deposit while Bidding
- Explaining How to Print Supplier's View of Negotiation
- Understanding the Process to Monitor a Negotiation
- Explaining Best Response and How Calculated Explaining
- How to Use Live Console to Monitor Negotiation Using the Count-Down Clock
- Understanding How to Use Negotiation Amendments
- Understanding the Multi Round Process
- Outlining the Award Process
- Explaining How to Score Header Attributes
- Explaining Different Award Methods
- Explaining How to Use Award Optimization
- Understanding How to Generate a Purchase Order
- Explaining How to Allocate Requisitions Across Selected Suppliers
- Outlining the Award Process
- Explaining How to Score Header Attributes
- Explaining Different Award Methods
- Explaining How to Use Award Optimization
- Understanding How to Generate a Purchase Order
- Explaining How to Allocate Requisitions Across Selected Suppliers
- Explaining How to Modify the Abstract
- Describing Forms Usage Implementing New Forms
- Explaining the Usage of Buyer Price Factors
- Explaining How Buyer Price Factors Affect Responses
- Explaining Different Visibility Options for Transformed Responses
- Defining Buyer Price Factors
- Distinguishing between Regular and Large Negotiations
- Identifying and Using Features available for Processing Large Negotiations
- Identifying Relevant Applications for Implementation Tasks
- Identifying Additional Implementation Tasks
- Outlining Required Steps to Implement Oracle Sourcing
- Course Conclusion
- POST-ASSESSMENT and EVALUATION

Training Designed for:

This course is intended for IT End User and Implementer.

Training Methodology:

This interactive training course includes the following training methodologies as a percentage of the total tuition hours:

- 30% Lectures, Concepts, Role Play
- 70% Workshops & Work Presentations, Techniques, Based on Case Studies & Practical Exercises, Gamification, Software & General Discussions
- Pre and Post Test

Training Certificate(s):

CMCT Internationally recognized certificate(s) will be issued to each participant who completed the course.

Training Timings:

Daily Timings:

07:45 - 08:00	Morning Coffee / Tea
08:00 - 10:00	First Session
10:00 - 10:20	Recess (Coffee/Tea/Snacks)
10:20 - 12:20	Second Session
12:20 - 13:30	Recess (Prayer Break & Lunch)
13:30 - 14:00	Last Session

For training registrations or in-house enquiries, please contact:
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